



May 5, 2010

Mr. Neil Cawse
CC: Mr. Colin Sutherland & Ms. Heather Carlton
Geotab, Inc.
1081 South Service Rd W
Oakville, ON L6L 6K3

To our friends at Geotab:

On behalf of everyone at Second Harvest and the agencies we serve, I am writing to say **thank you** for your generous donation of the GPS units and service.

Every day, Second Harvest picks up surplus food and delivers it in seven trucks to over 200 social service agencies across the GTA. Operational efficiency is of the utmost importance as it ensures that we are able to pick up and deliver as much food as possible. The GPS system has helped us in many ways:

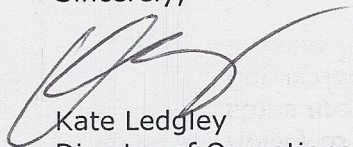
- Improved efficiency in our daily dispatch and fewer kilometers traveled
- Reduced idling time helping us with our "green" initiatives
- Ability to combine GPS data with existing food data and determine which stops are most and least efficient
- Correction of food data entry mistakes we may otherwise not have discovered!

We realize there are many other ways we could be using this system and look forward to working with you on making the most of this donation. You have enabled us to take our routing and dispatch to a more sophisticated level that we otherwise would not be able to afford.

Aside from the technical and operational benefits, please know that Geotab is ultimately helping us achieve a much greater goal of feeding as many people as possible. Sadly, 40% of the clients our agencies serve are children and youth but with donations like yours, we are able to help our community more and more.

Thank you again and please know that with this donation you are making an impact on the community every day.

Sincerely,



Kate Ledgley
Director of Operations