



Telematics Provider Evaluation Sheet


Does your telematics provider have the right stuff?


Use this scorecard to select the best telematics solution for your company. Checkmark all that apply.


Vendor Name: _____


 Product/Software
Real-time GPS location tracking
Plug in universal device
Quick device installation
Web-based software platform and mobile version
Interactive and customizable dashboards
Over-the-air (OTA) firmware updates
In-house manufacturing and software development


 Data Collection
Record and interpret engine fault data
Engine status data (fuel usage, voltage, coolant, temperature)
Accelerometer data
Odometer-based mileage
Easily accessible data with free SDK


 Productivity
Business and personal mileage
Unlimited rules and customization
Send routes and messages to drivers
Self-calibrating accelerometer


 Fleet Optimization
Fuel management (track fill-ups, fuel drain, theft and card integration)
Preventative maintenance planning tools
Maintenance reminders (based on engine data, time, distance)
Navistar OnCommand integration
Cummins Connected Diagnostics
CO2 emission detection
Compatibility for hybrid and electric vehicles

 Compliance
Automated IFTA mileage recording and reports
Hours of Service via Android and iOS
DVIR compliance
Automatic status change

 Safety
Seat belt detection (Driver and passenger)
Real time in-vehicle driver coaching
Driver coaching by spoken words
Vehicle in reverse detection
Accident detection, notification, and reconstruction
Customizable safety scorecard

 Expandability
Open platform with free, easy-to-use software development kit (SDK) & APIs
Unlimited expandability with input/output expanders
Marketplace for partner add-ons and solutions
Camera/video integration
Iridium satellite connection
Scalable solution to accommodate fleet growth

 Customer Service
Lifetime limited device warranty
Online support resources and forums
Training webinars and video library
Experience working with Fleet Management Companies (FMCs)

 Security
Flexible user access control
Software authentication and data encryption
Strict security standards and data center auditing
Device tampering detection