

# Field Sales & Services

Fleet Management Solutions

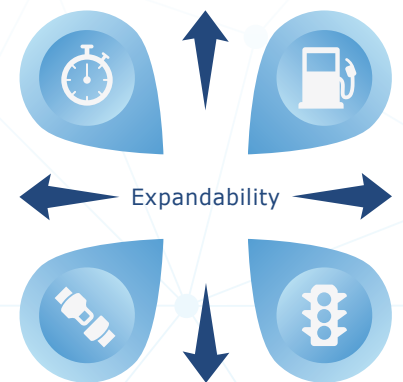


## Drive Productivity and Sales With Real-Time Visibility

Field sales and service teams face increasing pressure to find new customers while keeping existing ones happy. Gaining a competitive edge without hiring additional staff can be a challenge. Geotab's fleet management solutions provide the insight, visibility, and actionable alerts to increase productivity, reduce costs, and boost customer service.

### The Geotab Advantage

- + Complete visibility of workforce, assets, and costs
- + Track fuel usage & idling trends
- + Compare personal vs. business miles
- + Route optimization & Driver safety scorecard
- + High-performance GPS technology
- + Advanced dashboard reports
- + Open platform for easy data integration
- + Marketplace apps & add-ons



**GEOTAB**  
management by measurement

Learn more at [Geotab.com](https://www.geotab.com)

# Open Platform Fleet Management Solutions

## Boost Productivity & Control Costs

- + Live tracking of fleet vehicles (real-time location)
- + Create customer zones / geofences
- + Dispatch nearest / best driver for the job
- + Accurate ETA's
- + Reduce labor costs and overtime
- + Increase jobs completed per day

## Improve Driver Safety

- + Risk and safety reports
- + Driver feedback
- + Instant accident notifications
- + Monitor seat belt use
- + Detect reverse driving

## Manage Compliance

- + Improve worksite compliance
- + DVIR (Vehicle inspections)
- + Set policy rules and alerts



## Expandability

- + IOX technology
- + SDK & APIs
- + Asset Tracking
- + Driver ID

## Cut Fuel Costs & Optimize Fleet

- + Fuel consumption tracking
- + Reduce speeding and unnecessary idling
- + Reduce after-hours usage
- + Route optimization (review planned vs. actual)
- + Detect engine issues
- + Predictive maintenance



## Geotab GO7 Telematics Device

- + Fast GPS acquisition time
- + Rich, second-by-second data
- + Ultra-accurate engine diagnostics
- + Self-calibrating accelerometer

## Do more with your data



Appointment Scheduling



Timecard App



Mobile Forms & E-signature



Vehicle Maintenance Management



Mobile Workforce Management



Fuel Management



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